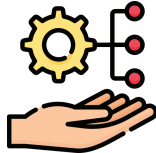


## 1. Project Overview

Country, Full Project Name, Total Finance, Project Number, Summary of Project Development Objectives



## Overview of Country, Beneficiary and Marketplace

### a. Operational Context

- Governance aspects
- Economic aspect
- Sustainability aspects
- Technological aspects

The model PESTLE is used.

### b. Market Research and Analysis

Supply Positioning Model -Identify the risk and value thresholds of the project;  
Segmentation of the market by geography (local, national, international), specialization or differentiation;  
Market sector dynamics -Supplier Preferencing

### Analysis and Action

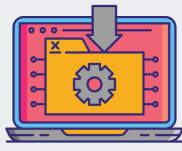
At the end of the **Market Research** stage, Beneficiary should develop a range of Procurement Approach Options and a Market Engagement Plan.

The Bank shall carry out an assessment of the **resources, expertise and experience of the Executing Agency** to implement procurement activities for the project. The assessment will review **the organizational structure and the interaction between the project's procurement staff and the EA's relevant central unit for administration and finance.**



### c. Capacity of Executing Agency

The model SWOT Analysis is used.



## 3. Procurement Risk Analysis

Remedial measures through a risk mitigation plan

## 4. Procurement Objectives

**Prioritized Procurement Objectives (expand as necessary):**

The Procurement Objectives need to be SMART — Specific, Measurable, Achievable, Realistic and Time-bound.

The **RAQSCI** is used.

## 5. Procurement Approach Options

Please detail the options and the recommended procurement arrangement for the contracts detailed in the Project description.

## 6. Preferred Arrangement for Low Value Low Risk Activities

This Section of the PS is used to record the procurement approaches for contracts that were identified as part of the Supply Positioning analysis in Section 2 as not requiring a detailed assessment and justification for the selected procurement approach.

## 7. Summary of the PS to be part of the PAD

The final stage of the PS is to provide a short summary of the recommended procurement approach, which the Bank will use as part of preparing its PAD.

## 8. Procurement Plan

The Beneficiary shall prepare a procurement plan for the initial 18-month period of the project



**Not to Indicate: sensitive Information (Money Laundering, Financing of Terrorism, Fraud and Corruption aspects etc)**